Webinar sponsored by Gateway EDI
Agenda

- Overview of changes
- Where you should be focused now
- Changes needed for coders and clinicians
- Documentation changes
- Successful implementation
Overview

- 2014 Implementation date
  - Same implementation date for all entities covered under HIPAA
  - Code sets are mandated by HIPAA
  - ICD-9-CM will transition to ICD-10-CM
  - Inpatient (ICD-9-CM Volume III) will transition to ICD-10-PCS
Preparing Your Medical Practice for ICD-10

Not everyone is considered a covered entity under HIPAA — this could quickly become an administrative burden.

Work early with vendors — Will they make the transition?

This will require dual coding.
Implementation

- Practices must prepare

- This transition is not like any other in healthcare
  - If you are not ready it is not business as usual — You will **NOT** get **PAID**
Getting Prepared - Assessing Your Impact

- Perform a review of where diagnosis codes impact your practice
- Forms
- Policies
- Administrative functions
  - (precertification, prior authorizations, referrals, etc.)
- Contracts
- Documentation
Steps for Success

- Step 1: Inform
- Step 2: Assign
- Step 3: Assess
- Step 4: Plan
- Step 5: Prepare
- Step 6: Train
- Step 7: Test
- Step 8: Implement
- Step 9: Evaluate
Getting Prepared — What You Should Do Now

- Engage heavily with vendors
- Find out if you need hardware / software updates
- When will the test occur?
- Budget for changes
- This will require long-term planning
- Plan B
- Devise a training plan
- Every single person will need some level of training
Coders

- Too soon to learn the code set now for most
  - Won’t take years to learn
  - If not used, the training is lost

- Must brush up on A&P
  - Need an in-depth understanding in order to assign codes appropriately

- Need to work hand-in-hand with clinicians
  - Clinical documentation will be crucial — will need help
Clinicians

- Clinical documentation will need to adhere to ICD-10-CM higher level of specificity
  - Unspecified codes may cause revenue issues

- There are new concepts in ICD-10
  - Laterality
  - Trimesters and weeks in pregnancy
  - Stages of healing
Productivity Issues

- Coders
  - All must start back at the beginning
  - Will take time to become familiar with the books
  - Long code descriptors will take time to read and assign for electronic use

- Clinicians
  - Additional documentation will be necessary
  - New concepts will take time to incorporate
  - Long code descriptors will take time to read and assign for EHR use
ICD-10-CM Critical Concepts

- Greater specificity
- Unique coding changes from ICD-9-CM
- Complete new system with ICD-10-PCS
- Unspecified codes in ICD-10-CM
- 7th character extenders
- Multitude of instructional notes
Education

- Proper training will be a large part of success
  - Plan early
  - Train in stages
  - Measure productivity and retention
  - Retrain where needed
Conclusion

- Although this project will take a large amount of resources it can be easily managed
  - Dedicate resources
  - Meet often
  - Collaborate with others in the industry
  - Get training at right times
For more information:

- AAPC: www.aapc.com
  - Jackie Stack: jackie.stack@aapc.com
- Physicians Practice: www.physicianspractice.com/ICD-10

For more information on Gateway EDI, visit www.gatewayedi.com